



**What technologies not being used
by MGAs – but coming – could have
a major impact**

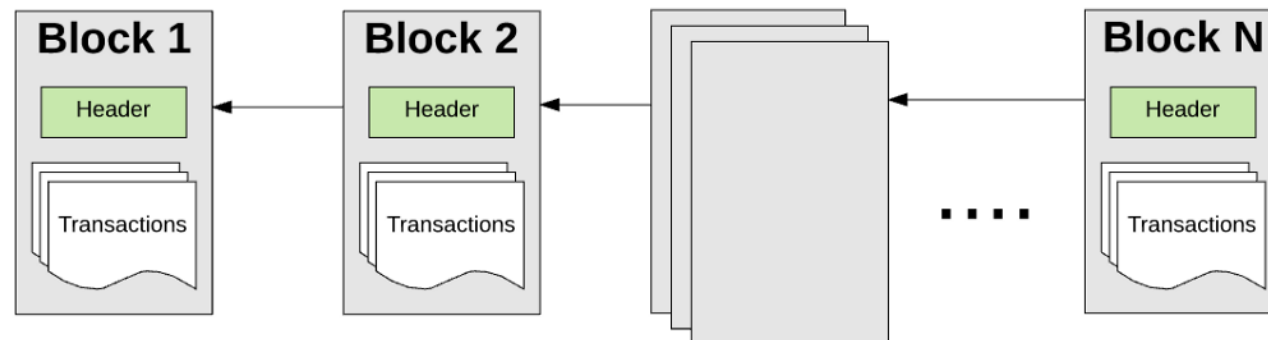
– Märtin Kosk, Commercial
Manager, Insly

– Jeff McCann, CEO, Digital MGA
Marketplace Ltd.



Blockchain

Blockchain is "an open, distributed ledger that can record transactions between two parties efficiently and in a verifiable and permanent way".





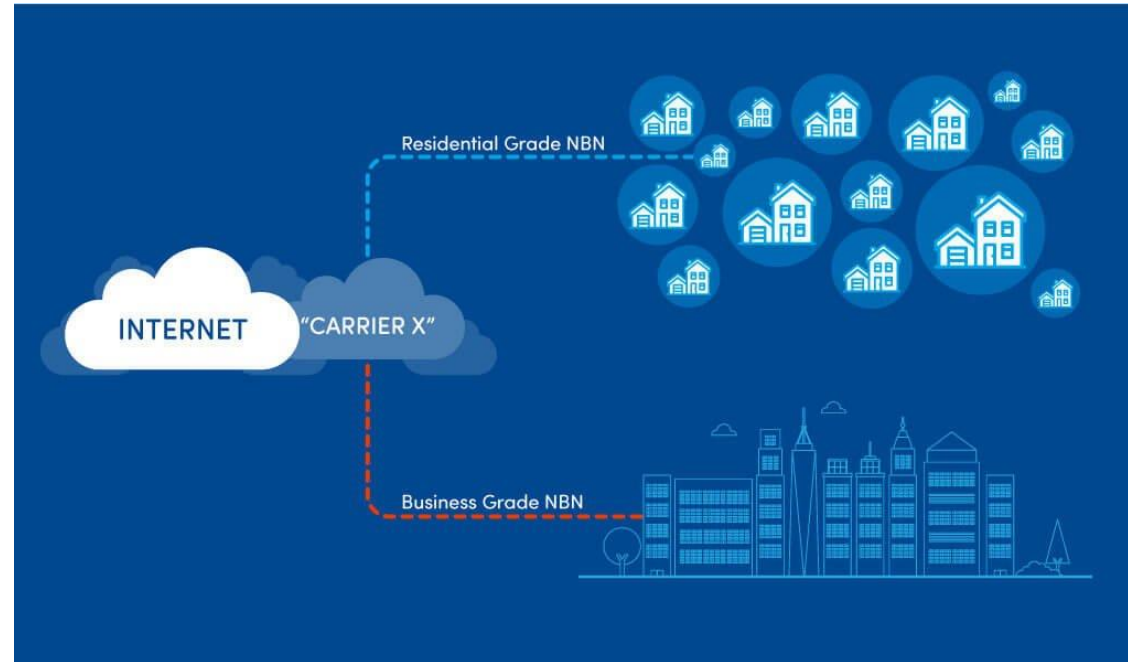
Examples

- **Marsh Proof of Insurance**
- **ANZ Broker-Insurer payments**
- **USA: carriers, regulators and rating agencies**
- **AIG Smart Policy (Internat'l)**
- **B3i initiative: Commercial**
- **R3: Auto proof of insurance**



Blockchain

**What are some
implications for
MGA business**





Black Insurance, a digital insurance company on blockchain, is opening historically centralized insurance market for crowdfunding.

RISTO ROSSAR, founder



Black Insurance:

**Sharon Ludlow at InsurTechTO
on disruption**

What might it mean for MGAs



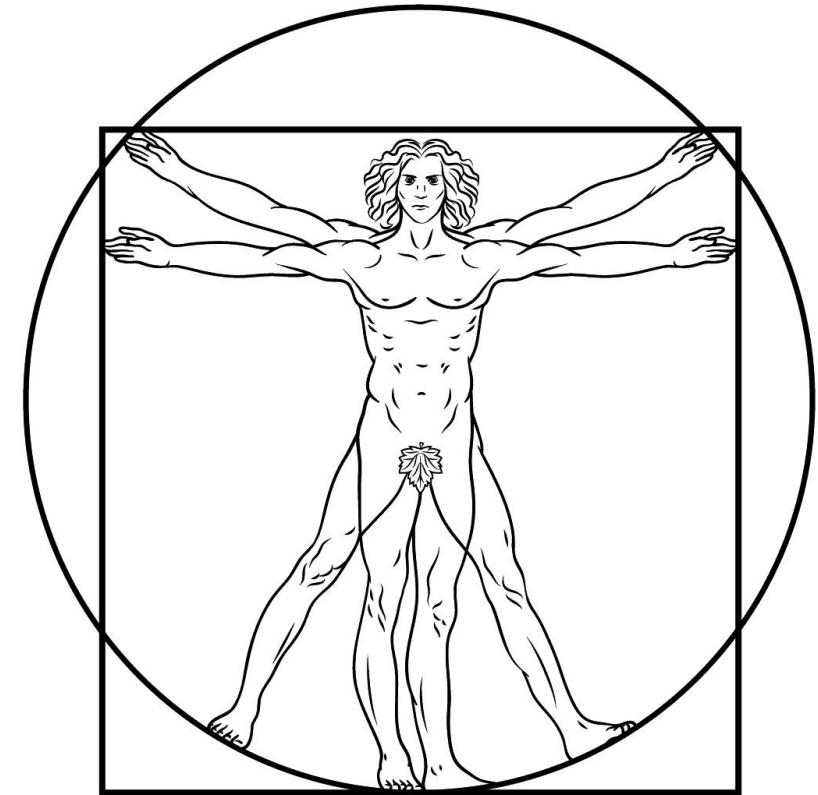
Insurance-Canada.ca

**Technology
In Action**

MGA Technology Symposium

Thoughts from the day

Are you an InsurTech?



**Technology: The Heart
of Your Enterprise**

Administrivia

- Evaluations / RIBO / \$5 coffee voucher (by Friday)
 - insurance-canada.ca/eval
- Speaker Presentations
 - insurance-canada.ca/mgapres



Reception